

Article

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THE LAST WORD WITH...

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↑ Vincent Dupart, CEO, STid

What makes STid stand out in such a competitive marketplace?

STid invents and delivers high security contactless identification solutions for physical and logical access control and Automatic Vehicle Identification. Our key strength is that we succeed in combining two contradictory needs: to ensure flawless security whilst creating a seamless user experience. 90% of people consider access control as a constraint. With STid and specifically STid Mobile ID solution, access control becomes instinctive and still guarantees data protection. We offer uniformed end-to-end security, between the credential and the reader (with MIFARE DESFire EV2/ EV3 technologies) and between the reader and the controller/LPU with systems capable of supporting OSDP and SSCP protocols.

How do you adapt to the new challenges being faced by end users?

STid readers and solutions are compatible with all access control systems currently available.

STid's unique Reader modularity futureproofs end customers' estates and allows the security provider to offer additional levels of security functionality in-line with their estate's growing security needs. STid is always developing new and market inspiring products. The latest being the Architect RFID, NFC and Bluetooth reader with a QR code module: one effective and yet secure way to easily manage different user profiles such as visitors, employees, drivers, deliveries etc. with simplicity and high security.

You founded the S.P.A.C. association, what are its objectives?

We have formed S.P.A.C. to help the security Industry 4.0 ecosystem in the choice and the development of trusted solutions. Today, we must pursue a collaborative response to fight against cyberattacks with the ever more connected environment and to secure the ever more varied connected entities. S.P.A.C. will rely on the French and European regulatory framework to increase the level of security solutions and in conjunction with the certified CSPN standard SSCP protocol, which permits interoperability.

Where do you see the future of access control heading?

The access control market is taking a decisive turn towards contactless. There is a global transformation in attitudes to adopt this new technology and quickly protect our colleagues within the workplace. Hence the necessity to digitalise the access control system. New technologies are rising; artificial intelligence will be integrated with

facial recognition, in harmony with GDPR standards.

The competitiveness of companies relies more than ever on their ability to secure data, meaning IT technologies will unite with security.

Finally, the access control market is predicting the end of outdated proprietary key solutions. Since STid was formed, we have chosen not to lock our customers into their own security solutions. This is another strong STid differential within the access market. When you install a

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new lock at home, you don't give a duplicate key to your lock-installer. This should be exactly the same in corporate security. You must be autonomous and independent so that you are in total control of your security strategy and have ultimate freedom to choose what suits your needs best.

What about STid's prospects for 2020?

STid's growth continues: our strategy is consolidated and our investments retained. This period is challenging for companies. Our investment in a robust IT infrastructure has allowed us to set up remote teleworking and maintain an optimal quality of service. Our eyes are locked onto the future! Our ambition? To continue on the path of innovation!